



The professionals for authoring, translating, and outsourcing your Material Safety Data Sheets (MSDS).

## About Us

With an online presence established in 1998, MSDSWriter began as a small shop dedicated to authoring of Material Safety Data Sheets. Initially attracting mostly “mom and pop” type clients, MSDSWriter quickly emerged as one of only a handful of companies present on the Internet focused on delivering hazard communication solutions.

### Our Clients

Our clients hail from broad sectors of manufacturing worldwide, including construction, mining, boutique chemical, and cosmetic firms.

### Our Capacity

Our capacity has grown along with our client base. At the heart of MSDSWriter is a team of project managers and contractors focused on delivering quality work while keeping operating costs as low as possible.

### Our Approach

The secret to our success has been timely customer correspondence and a “no-frills” approach to our work. Our clients only pay for what they need: our expertise and commitment to quality work. We focus on producing work that is simply compliant and backed by years of focus on the MSDS and the world of Hazard Communication.

## Our Services

**MSDS Authoring Related Services:** Our most popular services include authoring or converting MSDSs to comply with national and international standards. We research and update MSDSs to keep clients current, and we even standardize the formats and language of their current and new MSDSs to meet both their internal needs and government regulations. We also regularly assist clients with translating MSDSs into almost any language.

**MSDS Outsourcing:** Clients with established compliance departments or safety managers choose MSDSWriter to outsource their existing MSDS operation. Companies currently using some combination of MSDS software and databasing products place MSDSWriter in charge of operating with those products so that the companies can devote their attention to other priorities.

**MSDS Related Labeling and Lab Analysis:** MSDSWriter generates compliant container labeling for products. MSDSWriter can have product samples analyzed to determine physical property characteristics. These include pH, flash point, boiling point and density.

**General Hazard Communication and Waste Management Consulting:** MSDSWriter’s expertise is firmly rooted in hazard communication and waste management consulting in general, so we are able to deliver projects that extend beyond just the MSDS. Our senior project manager, Atanu Das, has been an integral leader in construction management compliance. As an Environmental, Health and Safety (EHS) manager with a major pharmaceutical firm, his background includes experience with the following:

- *Hazardous and Construction Waste Management:* Identification and proper disposal of asbestos containing building material, PCB-containing light ballasts, and lead paint.
- *LEED Construction Waste Management Consulting:* Construction waste landfill diversion, resource reuse, and recycled content applications.





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## What Clients Have to Say about MSDSWriter

We place tremendous importance on the satisfaction of our clients.

We thank our distinguished clients for their comments about their experience with MSDSWriter.

EXCERPTS FROM A CLIENT'S LETTER:

*"Dear MSDS Writer:*

*I want to formally thank you for the excellent service that you provided for Techquinox Corporation. I gave you the difficult task of trying to convert a very insufficient, foreign MSDS into a fully USA compliant one in less than a week, and you did an excellent job meeting my very tight deadline, satisfying my high quality expectations, and putting my mind at ease that my MSDS would be accurate for a very important meeting with a large potential customer.*

*Your Project Manager was wonderful to have spent more than two hours with me on the phone on Saturday explaining the details of the MSDS and going over my suggested modifications....It was a complex situation, and I am a very picky, detail-oriented person, but MSDS Writer absolutely met my highest expectations. I now have an MSDS that I have complete confidence in, and that I am proud to show my customer. An added touch is the fact that my company and product logos are on the header of every page. It is a very professional presentation of a document. The holy trinity of measuring any project's success is how well the targets for performance (i.e. accuracy/quality), timing, and cost are hit. MSDS Writer hit all three perfectly, and did it with a high degree of professionalism and personal attention.*

*Many Thanks"*

Chief Technical Officer  
TECHQUINOX CORPORATION  
[www.techquinox.com](http://www.techquinox.com)

*"MSDSWRITER was instrumental in helping Hospira transition more than 110 material safety data sheets after its recent spin-off. Their work was accurate and professional. The project was completed on time and within budget. I would not hesitate to use their services again."*

Tom Murphy  
Manager, Safety and Industrial Hygiene  
Hospira, Inc.

*"MSDSWriter provided us with friendly, professional service. Our project involved rewriting a large number of MSDS sheets and MSDSWriter finished the project on-time and within budget. The MSDS formats are consistent, straight-forward and easy to read and their 30-day no charge for revisions policy is great! We will continue to use MSDSWriter for all of our MSDS needs. I highly recommend them to anyone tackling an MSDS project."*

Susan Touchett  
Power Poxy  
Div. of Poxy Plus, Inc.

*"MSDS Writer is an excellent company to work with. They are responsive to our needs and most importantly, thorough when it comes to investigating and creating an MSDS. This is important not only for the safety of our employees but as well as our customers."*

Mikhail  
Cool Polymers



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**How We Work**

The MSDSWriter team specializes in researching, authoring and updating, OSHA compliant MSDSs and their international equivalents. Since 1998, we have offered a suite of Hazcom services designed to meet Corporate needs for affordable regulatory compliance solutions. The hallmarks of our service include quality, innovation, timeliness and, most importantly, service.

MSDSWriter has the experience and expertise to fulfill your needs. We have authored thousands of MSDSs and container labels in multiple formats meeting regulatory requirements for agencies around the globe.

**Completing your MSDS**

**Completing your MSDS could not be easier; in three simple steps we'll have you on your way to MSDS compliance.**

**1. Identifying your exact compliance needs**

Providing us with the following information will enable us to scope your project and get started:

● **What format MSDS do you need?**

This includes the OSHA, 16 section American National Standards Institute (ANSI), EU, Canada, and many other world compliant MSDS formats. This information helps us to determine the applicable regulations governing your MSDS project.

● **What information do you have about your products?**

Previous MSDSs, laboratory testing of your product, chemical makeup of your product, languages, etc. This information will help us understand information gaps and influence the amount of additional work needed to ensure your compliance.

● **When do you need the MSDS?**

Our standard turnaround time is 10 business days for most projects (depending on the complexity). However, for many projects, we can provide 24 hour rush authoring. If you have a specific time constraint, contact us now and we'll get started.

When you contact us we'll work with you to understand these questions, gather the information we'll need and then agree on the deliverables and deadline.

**2. Authoring your MSDS**

Once we've agreed on the deliverables and deadline, leave the work to us. We will assign you a project number that you can reference via our client login site. Your compliance expert will author your MSDS to fulfill your compliance needs.

**3. Completing your MSDS**

You will be notified when your MSDS is ready to be picked up in the client login site. Simply submit payment through the secured payment center and your project will be released for your review. For the next 30 days, you will be able to work with your compliance expert to revise your project to your satisfaction.

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Please visit our web site to learn more: [www.msdswriter.com](http://www.msdswriter.com)

We thank you for considering MSDSWriter and look forward to partnering with you to promote a safe and compliant work environment.



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## What Is An MSDS?

A Material Safety Data Sheet (MSDS) is used by chemical manufacturers and importers to convey both the physical hazards (pH, flashpoint, flammability, etc.) and the health hazards (carcinogenicity, teratogenicity, etc.) of their chemicals to the end user.

MSDSs are a critical component of the United States Occupational Safety and Health Administration's (OSHA) Hazard Communication Standard 29CFR1910.1200(g). This standard mandates that workers have a right to know what hazards are associated with the chemicals they use in the workplace. Both manufacturers of chemicals and employers with chemicals in their workplace, must be in compliance with this regulation as it is the most often cited violation by OSHA, with fines of more than \$70,000 per violation per instance.

## About MSDS Compliance

The need to communicate hazards of chemicals to users is of the utmost importance. The widespread use of chemicals, the development of new chemicals, and the need to re-evaluate the hazards of pre-existing chemicals contribute to the importance of MSDS Compliance. In the United States, the Occupational Safety and Health Administration (OSHA) has created the Hazard Communication Standard (HCS) to mandate the use of a Material Safety Data Sheet (MSDS) and provide information to people who use, handle or store hazardous industrial chemicals.

***The OSHA MSDS format requires eight categories to be on every MSDS. ANSI standards prescribe 16 sections of an MSDS. We are compliant with these requirements.***

***Please see our web site for a complete listing of this information.***

## What the MSDS conveys

- material's identity
- manufacturer information
- hazard identity
- emergency information
- instructions for hazardous situations
- hazard prevention
- other technical information



Value-priced, quality service is the hallmark of MSDSWriter. We are proud to offer MSDS services "under one roof" to save you the hassle of looking everywhere for what you need when you need it. We make every effort to meet your specific compliance needs.